THE ARTIFICIAL INTELLIGENCE FOR SUPPLY CHAIN EXPERTS
scoutbee uses big data analytics alongside Artificial Intelligence to harness the power of online supplier identification and collaboration. We have built a superior set of sourcing tools that revolutionize our customers’ sourcing processes and help them manage their multiple sourcing problems.
scoutbee Discovery is the most comprehensive supplier search engine in the market. Find fitting suppliers through validated background information, define competitor relationships and see which suppliers are trusted by OEMs.

Maximize Your Competitiveness
Using big data, review detailed information about suppliers and develop key insights into your competitions supply chain.

Gain Superior Market Intelligence
With the most powerfully collated database of market insights, you can find and evaluate the top suppliers within each global market in minutes. From Food, Chemicals, Retail Goods to B2B-Manufacturing.

Drive Your Innovation
We proactively monitor the supply markets you define. React instantly to market trends and maintain a market leading edge.
scoutbee discovery
Search for suppliers of Bosch, ABB, BASF and many other TOP-OEMs

Search for TOP OEMs and discover their Suppliers.

Discovery shows you the Top-Customers of each supplier, to make it easy for you to identify a good or bad fit.

Discovery shows you how trustworthy a supplier is if the company has OEM experience or not.

Filter by Product Category, Focus Market or even product name, to find the best fitting supplier.

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**Search for** "Metal Casting – Bosch – China" and find the TOP Chinese Metal Casting manufacturer supplying Bosch.

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**scoutbee discovery**
Search for suppliers of Bosch, ABB, BASF and many other TOP-OEMs

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scoutbee GmbH
http://scoutbee.com
scoutbee discovery
Search for suppliers of Bosch, ABB, BASF and many other TOP-OEMs

Supplier Search made Simple

Find suppliers. Analyse Competition. Drive Innovation.

No more google, no more inadequate directories, no more wasted time. scoutbee discovery allows you to find and analyze the top Suppliers of the worlds leading Manufacturers in numerous markets.

scoutbee Discovery provides **9.000.000 company profiles** at your finger tips.
scoutbee discovery
Search for suppliers of Bosch, ABB, BASF and many other TOP-OEMs

Profit From Experienced And Innovative Suppliers

True supplier transparency allows you to make better decisions faster.

suppliers with long OEM experience are reliable and safe.

Profit from those insights and build up a stable and innovative supply chain. See a suppliers core focus markets and use scoutbee’s revolutionary trust score to determine a suppliers experience and minimize your risk.
Knowledge is Power

Big Data driven, AI backed, smart analytics at a touch of a button.

With over 2.6 Billion pieces of data defining the Customer Supplier Relationships of more than 9 Million Companies including Tier 2 Suppliers and Tier 1 Customers you can identify and audit new potential partners in minutes and create your very own and unique market insights.
Why scoutbee? Quite Simple!

scoutbee is the only tool in the market for qualitative supplier research

"Without scoutbee, it is impossible to benchmark international suppliers quickly from your desk."
scoutbee – ROI in 15min
With scoutbee you increase the supplier search quality and speed – all by saving internal resources

without scoutbee

- Google
- Bing
- Alibaba
- LinkedIn
- Telephone
- Email
- Calendar
- Documents

2-3 days

- 2 months
- Verified Product Experience
- Verified OEM Experience
- Verified Trustworthiness
- Verified Export Experience

with scoutbee

- Award
- More time for value creation

The scoutbee ROI – Without considering product cost savings

scoutbee starts from 22 EUR a day
You would need just 15 min savings per day and scoutbee is amortised*

one single supplier search/supplier benchmark takes 2-3 month on the average and requires 40-60h of research

scoutbee can accelerate this process by more than 50% while giving better insights and higher supplier data quality and pays off just after the second search.
scoutbee – ROI in 15min
With scoutbee you increase the supplier search quality and speed – all by saving internal Ressources

<table>
<thead>
<tr>
<th>THE SCOUTBEE ROI</th>
<th>today</th>
<th>scoutbee</th>
<th>total</th>
<th>scoutbee</th>
<th>cost saving</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prozess Research</td>
<td>h</td>
<td>50</td>
<td>20</td>
<td>4.000 €</td>
<td>1.600 €</td>
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<tr>
<td>scoutbee license (15.000)</td>
<td>EUR</td>
<td>0</td>
<td>15000</td>
<td>0 €</td>
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<tr>
<td>Websites nach Referenzen und Target Market Durchforsten</td>
<td>Supplier</td>
<td>40</td>
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<td>160 €</td>
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<td>Calls an die möglichen Kandidaten</td>
<td>Pcs</td>
<td>30</td>
<td>8</td>
<td>1.200 €</td>
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<tr>
<td>Creditreports</td>
<td>Pcs</td>
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<td>5</td>
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<td>Travelling</td>
<td>Pcs</td>
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<tr>
<td>Highly Validated Candidates</td>
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<tr>
<td>Internal hourly Rate</td>
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<tr>
<td>Total amount of annual Sourcing Cases</td>
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<td>Pcs</td>
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<td><strong>ONLY Processcosts Savings</strong></td>
<td><strong>75.100.00 €</strong></td>
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<td>Higher Security</td>
<td>Priceless</td>
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<td>Higher Market Transparency</td>
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<td>Higher Competitiveness</td>
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<td>Lower Time to Market</td>
<td>Priceless</td>
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<td>Costs per Case</td>
<td>16.340 €</td>
<td>8.830 €</td>
<td>45.96% Process Cost Saving</td>
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</table>
Our Data – Your Advantage – 9 Million Companies at your fingertip
Higher Supplier Portfolio Quality + Product Costs Saving

Competitive advantage due to knowledge of your competitors

✓ Finding the key Suppliers of your competition today is extremely difficult and finding only 100 would take hundreds of hours of work.

✓ With scoutbee it takes exactly 20 seconds for thousands of suppliers
The hidden ROI using scoutbee
Higher Supplier Portfolio Quality + Product Costs Saving + Asynchronous information advantage

How would you value?

1. Finding an OEM trusted company when a single source supplier breaks down?

2. Benchmarking a shortlist candidate and check for its reliability

3. Taking a look at the supply chain of your competition?

4. Taking a look at customers and target markets of your competition?

5. Be aware of rising suppliers and new technologies?
The scoutbee discovery business cases
Leverage the power of the biggest Supplier Buyer Database

1. Take a look at thousands of Top OEM suppliers

2. Analyse the customers and target markets of your competition!

3. Search for the top suppliers in a specific country/region and build a top supply chain in days not months.

4. Check known suppliers and proof their Export and OEM experience
Since 2015 scoutbee have been working with some of the largest and market leading OEM’s developing our suite of sourcing solutions which are revolutionizing the global sourcing process. Join them today!
We source products for you! Deep Data Knowledge from scoutbee with the professional delivery excellence from our gold and platinum partners come together with your teams expertise.

At minimum internal efforts you get a highly capable sourcing team, providing you with the best data and procurement expertise in the market.

1. Your request will be swiftly analysed by a scoutbee data scientist, creating a long list with potential suppliers according to your needs.
2. Partners will help you screen and narrow down the list and will onboard all international suppliers to the platform, so you can start collaborating anonymously with them.
3. A true value added service that helps you find the best fitting suppliers worldwide, get the best price and find true partners.

All this requires no software implementation and no training efforts. Simply extend your sourcing team with true experts in their field.
scoutbee was founded in 2015 in Würzburg, Germany by former engineers and purchasers to make the lives of CPOs, purchasers and Supply Chain Managers easier.

With a deep understanding of Big Data and Artificial Intelligence, Artimis, was created, an AI made for purchasers, driven by a huge database full of customer-supplier-relationships.

Today scoutbee is more than 30 people strong and is growing fast. We passionately develop and market agile software products to make the best use of the more than 3 Billion Datasets.

Customers are coming from various industries, such as automotive, machinery building, chemical and food processing as well as retail and consumer electronics.

It makes us proud and happy at the same time, that customers working with scoutbee save between 8% and 26% on purchasing costs and 63% to 84% on internal resources when it comes to supplier scouting.
Dynamic team
With shared values

36
Highly skilled professionals

Unique mix of Procurement and Engineering Expertise
PhD lead Data Science Team
Experienced Product Ui/Ux specialists

Contact us
connect@scoutbee.com